MOTION PICTURE ASSOCIATION Worldwide Market Research

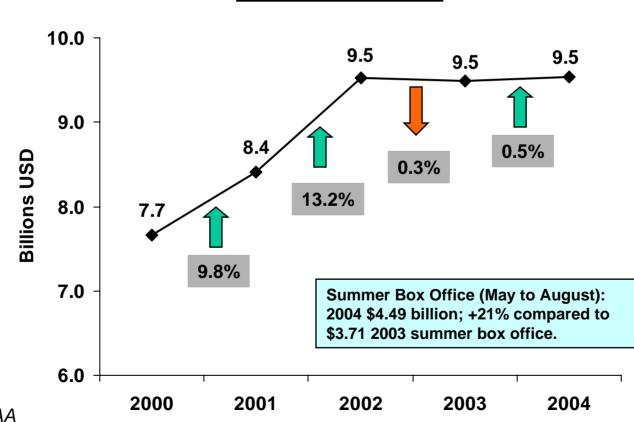
US Entertainment Industry: 2004 MPA Market Statistics

Table of Contents

2

Box Office		
Admissions		
High Grossing Films		
Films Released		12-14
Ratings		
-		
 Negative Costs 	17-19	
 Marketing Costs 		
– Screens		
– Theaters		
Employment		
Home Video		
 VCR Statistics 		
 DVD Statistics 	31-37	
Television		
 Television Statistics 		
- Cable Statistics		
Technology		
 PC Statistics 		
 Internet Statistics 	50-54	
Media Consumption		

Box office continued its momentum to gross \$9.5 billion in 2004 - a 25% increase over five years ago. Close to half of this year's gross can be attributed to summer releases.



Box Office Trends

Source: MPAA

Box Office

4

Box Office Growth			Box Office Gross	% Change	
		Year	(USD MM)	Prev. Period	2004 vs.
		2004	\$9,539.2	0.5%	-
		2003	9,488.5	(0.3)	0.5%
		2002	9,519.6	13.2	0.2
		2001	8,412.5	9.8	13.4
		2000	7,660.7	2.9	24.5
		1999	7,448.0	7.2	28.1
1998			6,949.0	9.2	37.3
1997		6,365.9	7.7	49.8	
		1996	5,911.5	7.6	61.4
		1995	5,493.5	1.8	73.6
		1994	5,396.2	4.7	76.8
		1993	5,154.2	5.8	85.1
		1992	4,871.0	1.4	95.8
		1991	4,803.2	(4.4)	98.6
	Since 1991, box office has	1990	5,021.8	(0.2)	90.0
	been steadily increasing	1989	5,033.4	12.9	89.5
	and has grown by almost	1988	4,458.4	4.8	114.0
	\$6 billion over the past 20	1987	4,252.9	12.6	124.3
	years.	1986	3,778.0	0.8	152.5
		1985	3,749.4	(7.0)	154.4
Source: MPAA		1984	4,030.6	7.0	136.7

5

Opening at \$116 million Spider-Man 2 claimed the top spot for 2004 and highest opening weekend of all time.

Rank	Title	Distributor	Release Date	Box Office (USD MM)	
1	Spider-Man 2	Sony	June 30th	\$115.8	
2	Shrek 2	DreamWorks	May 19th	108.0	
3	Harry Potter: Prisoner Azkaban	Warner Bros.	June 4th	93.7	
4	The Day After Tomorrow	Fox	May 28th	85.8	
5	The Passion of the Christ	NewMarket	February 25th	83.8	
6	The Incredibles	Buena Vista	November 5th	70.5	
7	The Bourne Supremacy	Universal	July 23rd	52.5	
8	I, Robot	Fox	July 16th	52.2	
9	Van Helsing	Universal	May 7th	51.7	
10	The Village	Buena Vista	June 30th	50.7	
11	Shark Tale	DreamWorks	October 1st	47.6	
12	Troy	Warner Bros.	May 14th	46.9	
13	Meet the Fockers	Universal	December 22nd	46.1	
14	50 First Dates	Sony	February 13th	45.1	
15	Ocean's Twelve	Warner Bros.	December 10th	39.2	Opening Weekend
16	The Grudge	Sony	October 22nd	39.1	Highest Grossing film:
17	Alien Vs. Predator	Fox	August 13th	38.3	5
18	National Treasure	Buena Vista	November 19th	35.1	2004: \$115.8 million
19	Along Came Polly	Universal	January 16th	32.5	1994: \$37.2 million
20	SpongeBob Squarepants	Paramount	November 19th	32.0	

2004 High Grossing Opening Weekend

Source: Variety



Second quarter pulled in the highest grosses in 2004 totaling \$3 billion, representing 32% of 2004 total box office.

		USD in		
	Quarter	2003	2004	% Change
	Q1	\$1,887.8	\$1,966.2	4.2%
	/ Q2	2,353.4	3,027.6	28.6
/	/ Q3	2,618.6	2,557.1	(2.4)
	Q4	2,628.8	1,988.4	(24.4)
	Year	\$9,488.5	\$9,539.2	0.5%

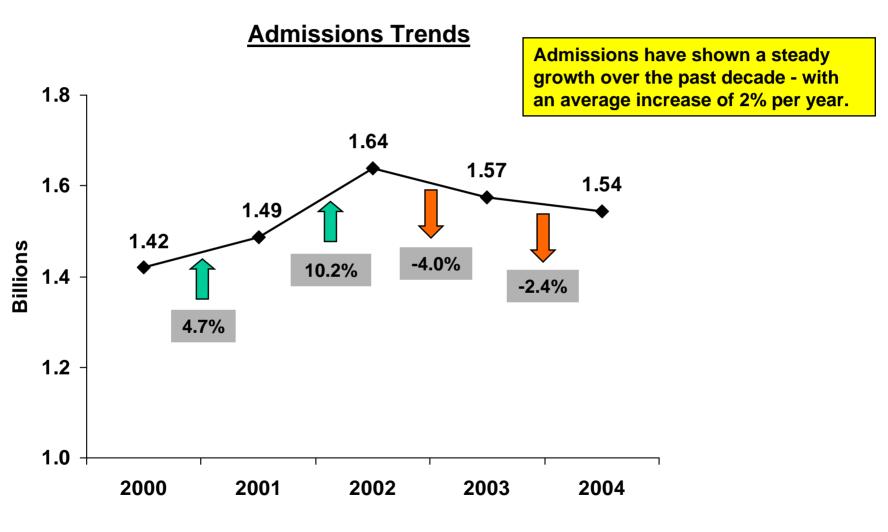
Quarterly Box Office

2nd Qtr 2003 Box Office Hits

2nd Qtr 2004 Box Office Hits

			Box Office*			Box Office*
Rank	Title	(USD in MM)	Rank	Title	(USD in MM)
1	Finding Nemo		\$339.7	1	Shrek 2	\$436.3
2	The Matrix Reloaded		281.5	2	Harry Potter: Prisoner of Azkaban	249.4
3	Bruce Almighty		242.6	3	The Day After Tomorrow	186.7
4	X2: X-Men United		214.9	4	Troy	133.3
5	Anger Management		133.8	5	Van Helsing	120.1
	•	Top 5 Total:	\$1,212.6		Top 5 Total:	\$1,125.7

Source: MPAA



Source: MPAA Note: Based on NATO average ticket price

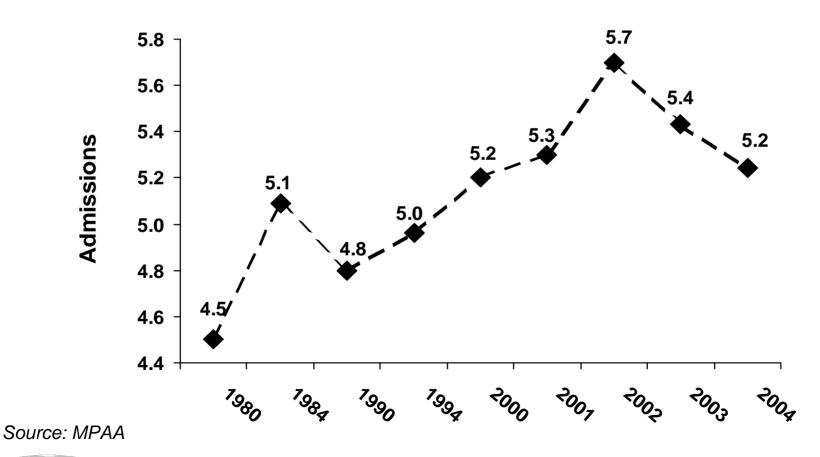
Admissions

8

Admissions Crowth			% Cha	ange
Admissions Growth	Year	Admissions	Prev. Period	2004 vs.
	2004	1,536.1	-2.4%	-
	2003	1,574.0	-4.0%	(2.4)
	2002	1,639.3	10.2%	(6.3)
	2001	1,487.3	4.7	3.3
	2000	1,420.8	(3.0)	8.1
	1999	1,465.2	(1.0)	4.8
Despite the many choices in	1998	1,480.7	6.7	3.7
entertainment options,	1997	1,387.7	3.7	10.7
admissions have increased nearly	1996	1,338.6	6.0	14.8
20% (1 244 million) over the last	1995	1,262.6	(2.3)	21.7
ten years .	1994	1,291.7	3.8	18.9
	1993	1,244.0	6.0	23.5
	1992	1,173.2	2.9	30.9
	1991	1,140.6	(4.0)	34.7
	1990	1,188.6	(5.9)	29.2
	1989	1,262.8	16.4	21.6
	1988	1,084.8	(0.3)	41.6
	1987	1,088.5	7.0	41.1
Note: 1989 to present based on NATO average tick	ket price 1986	1,017.2	(3.7)	51.0
	1985	1,056.1	(11.9)	45.4
Source: MPAA	1984	1,199.1	0.2	28.1



Admissions Trends Per Capita



Average Annual Admission Price

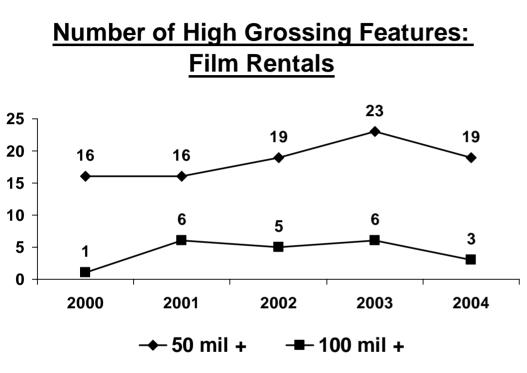
Veer	Avg. Annual Admission	% Cha	% Change	
Year	Price (USD)	Prev. Period	2004 vs.	CPI
2004	\$6.21	3.0%	-	3.3
2003	6.03	3.8	3.0%	1.9
2002	5.81	2.7	6.9%	2.4
2001	5.66	4.9	9.8%	1.6
2000	5.39	29.1	15.2	3.4
1994	4.18	(1.1)	48.6	1.7
1990	4.23	25.7	47.0	3.3
1994	3.36	24.9	84.8	2.5
1980	2.69		130.8	2.7

Note: NATO average ticket price based on NSNB survey and reflects average price paid for all admissions to movie theaters, inclusive of first run, subsequent runs, senior citizens, children, and all special pricing.

Source: MPAA, Bureau of Labor Statistics

U.S. Entertainment Industry: 2004 MPA Market Statistics

Film Rental



Titles grossing >\$50 Million

	Total Box Office
The Day After Tomorrow	\$186.7
The Bourne Supremacy	176.1
National Treasure	154.5
Polar Express	155.1
Meet The Fockers	162.5
I, Robot	144.8
Troy	133.3
Lord of the Rings: Return of the King'	78.9
50 First Dates	120.8
Van Helsing	120.1
The Village	114.2
Cheaper by the Dozen	64.0
Dodgeball: A True Underdog Story	114.3
The Grudge	110.2
Barbershop2: Back in Business	65.0
Ocean's Twelve	107.0
Total % of Total Box Office	\$1,820.7 19%

Titles grossing >\$100 Million

	Total Box Office
Spider-Man 2	\$373.4
Harry Potter: Prisoner Of Azkaban	249.4
The Incredibles	251.7
Total % of Total Box Office	\$874.4 9%
	J /0

* Amount represents 2004 box office figures only.

Source: MPAA





Number of Theatrical Films Produced, Rated, & Released

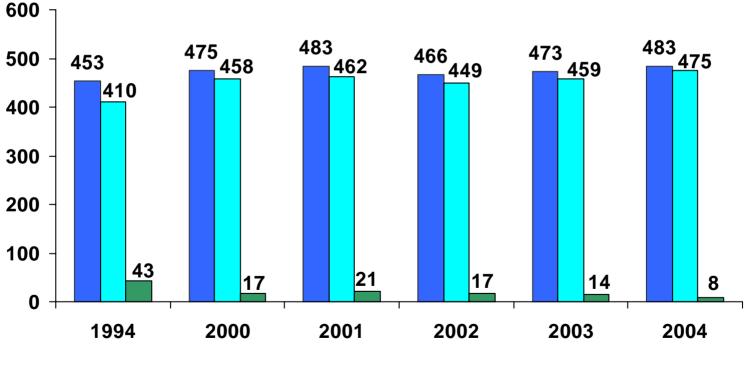
Year	Produced	Rated	Released
2004	611	871	483
2003	593	940	473
2002	543	786	467
2001	611	739	483
2000	683	762	478
1999	758	677	461
1998	686	661	509
1997	767	673	510

Note: Films rated may be higher than films produced for a given year because films may be rated or rerated months or even years after production.

Source: MPAA



Films Released in the US



Total New Releases Reissued

Source: MPAA



Films Released

The total number of films released in 2004 increased 2.1%. MPAA new releases grossed an average of \$34.6 million- an increase of 15% over the past five years.

Average Box Office of New Releases

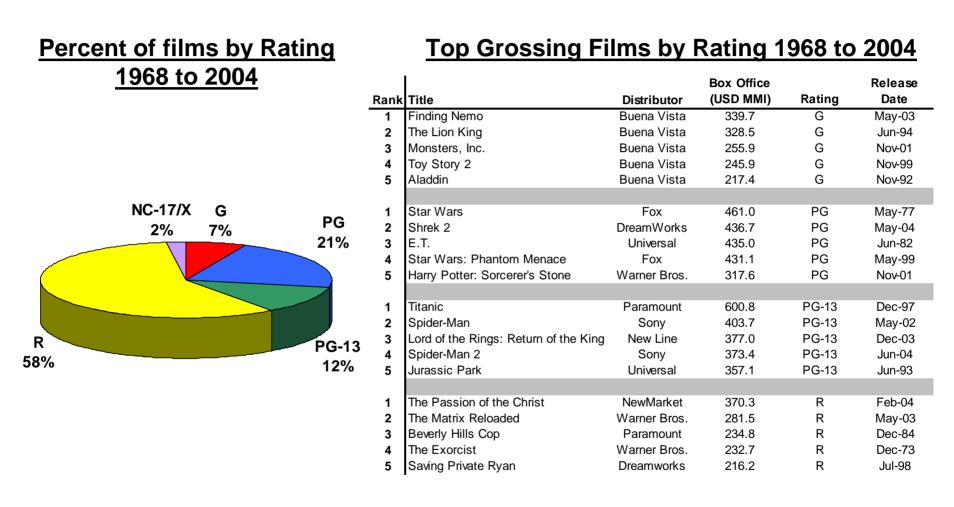
	All New	MPAA New
Year	Releases	Releases
2004	\$20.0	\$34.6
2003	20.7	41.6
2002	21.2	32.8
2001	18.2	34.8
2000	16.7	30.0

Feature Films Released in the US

New Films				Reissued Fil	ms	
	All Other Total New				All Other	Total
Year	MPAA	Distributors	Releases	MPAA	Distributors	Reissues
2004	199	276	475	1	7	8
2003	194	265	459	4	10	14
2002	220	229	449	5	12	17
2001	188	274	462	8	13	21
2000	191	267	458	6	11	17
1994	166	244	410	17	26	43

Source: MPAA





Source: Variety, MPAA

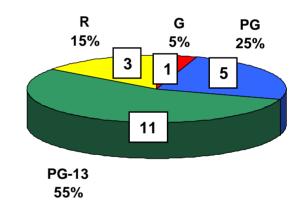


In 2004, 11 of the top 20 films were rated PG-13. PG and PG-13 films account for 80% of 2004's top 20 films.

2004 Top 20 Grossing Films

		-	Box Office	
Rank		Distributor	(USD MM)	Rating
1	Shrek 2	DreamWorks	\$436.7	PG
2	Spider-Man 2	Sony	373.4	PG-13
3	The Passion of the Christ	NewMarket	370.3	R
4	The Incredibles	Buena Vista	252.7	PG
5	Harry Potter: Prisoner of Azkaban	Warner Bros.	249.4	PG
6	The Day After Tomorrow	Fox	186.7	PG-13
7	The Bourne Supremacy	Universal	176.1	PG-13
8	Meet the Fockers	Universal	175.8	PG-13
9	Shark Tale	DreamWorks	160.9	PG
10	The Polar Express	Warner Bros.	156.6	G
11	National Treasure	Buena Vista	156.3	PG
12	I, Robot	Fox	144.8	PG-13
13	Troy	Warner Bros.	133.3	R
14	50 First Dates	Sony	120.8	PG-13
15	Van Helsing	Universal	120.1	PG-13
16	Fahrenheit 9/11	Lions Gate	119.1	R
17	Dodgeball	Fox	114.3	PG-13
18	The Village	Buena Vista	114.2	PG-13
19	The Grudge	Sony	110.2	PG-13
20	Ocean's Twelve	Warner Bros.	110.0	PG-13





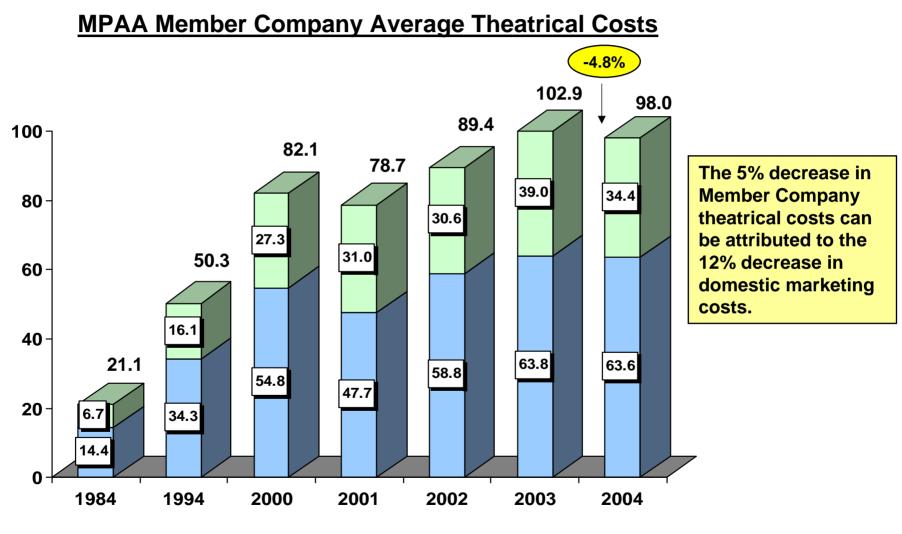
Top 20 Grossing								
Year G PG PG-13 R								
2004	5%	25%	55%	15%				
2003	5%	15%	60%	20%				
2002	5%	30%	65%	0%				
2001	10%	20%	55%	15%				

Source: MPAA



United States

Theatrical Costs

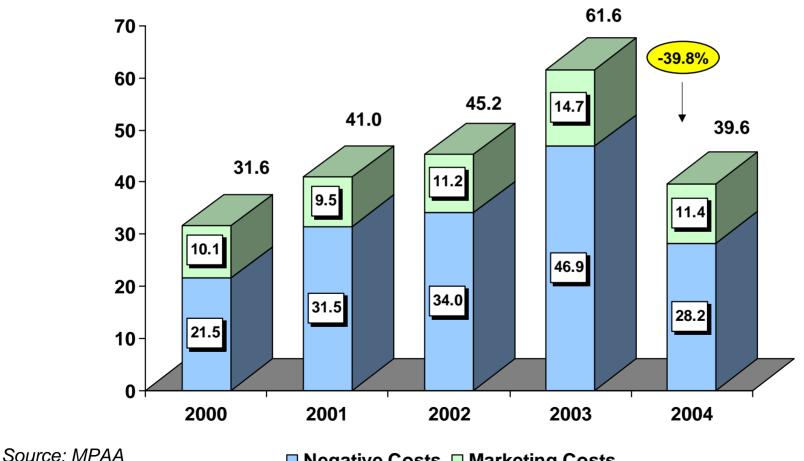


■ Negative Costs ■ Marketing Costs

Source: MPAA



MPAA Member Subsidiary / Affiliate Average Theatrical Costs



■ Negative Costs ■ Marketing Costs



MPAA Average Negative Costs *

(includes production costs, studio overhead and capitalized interest)

	Average Negative Cost Per Feature	% Change			
Year	(USD in MM)	Prev. Period	2004 vs.		
2004	\$63.6	-0.3%	-		
2003	63.8	0.1	-0.3%		
2002	58.8	23.3	8.2		
2001	47.7	(13.0)	33.4		
2000	54.8	59.8	16.1		
1994	34.3	137.9	85.5		
1984	14.4	-	341.3		

MPAA Subsidiary/Affiliate Average Negative Costs *

(includes production costs, studio overhead and capitalized interest)

	Average Negative Cost Per Feature	% Cha	nge
Year	(USD in MM)	Prev. Period	2004 vs.
2004	\$28.2	-39.8%	-
2003	46.9	0.1	-39.8%
2002	34.0	8.0	(17.0)
2001	31.5	46.6	(10.4)
2000	21.5	-	31.3

* Subsidiaries include studio "classics" divisions such as Sony Pictures Classics, Fox Searchlight, New Line, Miramax, Warner Independent Pictures etc.





MPAA Member Company Average MPAA Member Subsidiary*/ Affiliate **Marketing Costs of New Feature Films** Average Marketing Costs of New **Feature Films** All amounts USD in millions All amounts USD in millions Advertising Total P&A Year Print Advertising Total P&A Print Year **12%** \$3.74 2004 \$30.61 \$34.35 2004 \$1.29 \$10.13 \$11.43 2003 4.21 34.84 39.05 2003 1.87 12.80 14.67 27.31 3.31 30.62 2002 2002 1.42 9.76 11.18 27.2831.01 2001 3.73 1.21 2001 8.29 9.5 2000 3.30 24.0027.302000 0.75 8.96 9.71 2.19 13.87 1994 16.06 1984 1.29 5.36 6.65

* Subsidiaries include studio "classics" divisions such as Sony Pictures Classics, Fox Searchlight, New Line, Fine Line, Miramax, etc.

Source: MPAA



<u> </u>	MPAA Member Company Distribution of Advertising Costs by Media										
			% of Total								
					Internet/		Other	Other			
Year	Total \$	Newspaper	Network	Spot TV	Online	Trailers	Media	Non-Media			
2004	\$30.61	12.8%	22.9%	13.3%	2.4%	7.4%	22.2%	19.0%			
2003	34.84	13.9	23.2	15.7	1.3	4.4	21.9	19.5			
2002	27.31	13.5	23.0	17.6	0.9	4.5	21.4	19.1			
2001	27.28	13.1	25.4	16.9	1.3	5.1	20.2	17.9			
2000	24.00	15.6	23.8	18.3	0.7	6.4	18.8	16.3			
	Other Mer	dia includes:									

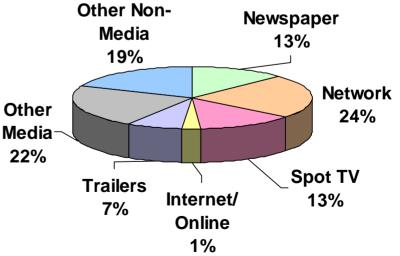
Other Media includes:

- Cable TV/Network TV
- Network Radio
- Spot Radio
- Magazines
- Billboards

Other Non-Media includes:

- Production/Creative Services
- Exhibitor Services
- Promotion & Publicity
- Market Research







MPAA Member Company Subsidiary* / Affiliate Distribution of Advertising Costs by Media									
				%	of Total				
					Internet/		Other	Other	
Year	Total \$	Newspaper	Network	Spot TV	Online	Trailers	Media	Non-Media	
2004	\$10.13	19.7%	19.9%	13.1%	2.2%	7.5%	21.0%	16.7%	
2003	12.80	18.6	20.9	7.3	1.6	4.7	28.0	19.0	
2002	9.76	22.0	25.7	5.6	0.9	6.1	21.1	18.6	
2001	8.29	18.6	42.8	3.2	0.4	5.2	9.9	19.9	
2000	8.96	20.5	36.4	6.1	0.5	5.5	13.8	17.3	
Other Media includes: • Cable TV/Network TV					Me	r Non- edia 7%	Newsp 209	-	
 Network Radio Spot Radio Magazines Billboards 				M	ther edia 1%			Network	
 Produ Exhibit Promo	Non-Media i action/Creativ itor Services otion & Public et Research	ve Services		Ті	7%	ernet/ Online 1%	Spot T 13%		

Source: MPAA MPA Worldwide Market Research

* Subsidiaries include studio "classics" divisions such as Sony Pictures Classics, Fox Searchlight, New Line, Fine Line, Miramax, etc.

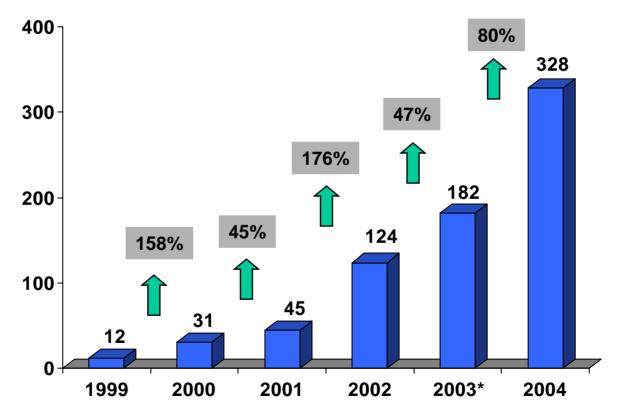


Total Number of Screens

Year	Total Screens	% Change 2004 vs.	Indoor Screens	% Change 2004 vs.	Drive-In Screens	% Change 2004 vs.
2004	36,594	-	35,993	-	601	-
2003	35,786	2.2%	35,499	1.4%	647	-7.1%
2002	35,280	3.7	34,630	3.9	650	(7.5)
2001	36,764	(0.5)	36,110	(0.3)	654	(8.1)
2000	37,396	(2.1)	36,679	(1.9)	717	(16.2)
1994	26,586	37.6	25,701	40.0	885	(32.1)
1990	23,689	54.5	22,774	58.0	915	(34.3)
1984	20,200	81.2	17,368	107.2	2,832	(78.8)
1980	17,590	108.0	14,029	156.6	3,561	(83.1)

Source: MPAA

Worldwide Digital Cinema Screens



Source: Screen Digest

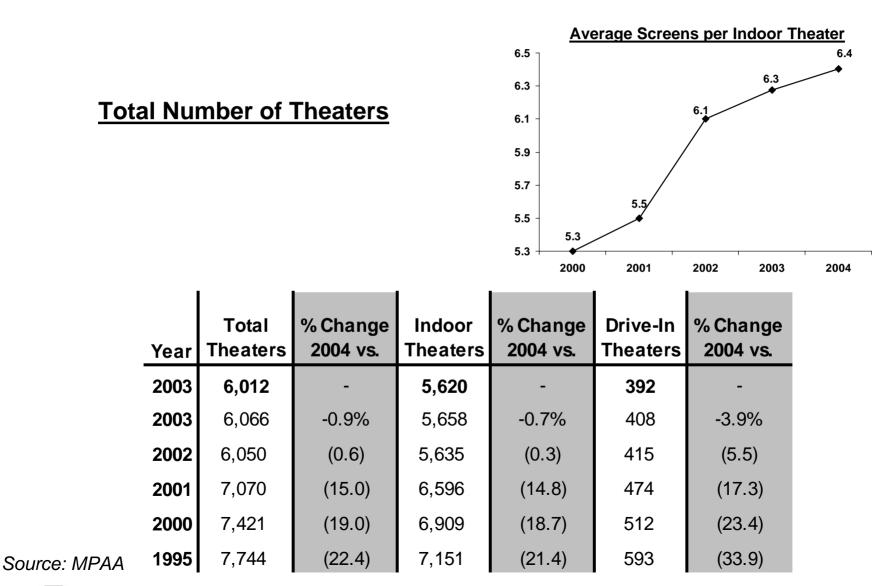
*Updated by source





U.S. Entertainment Industry: 2004 MPA Market Statistics

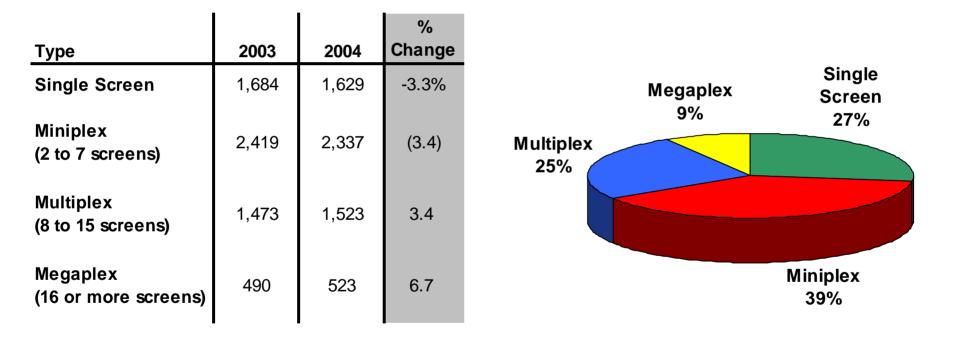
Theatrical



MPA Worldwide Market Research

(25)

Theaters by Number of Screens



Total Number of Theaters: 6,012

Source: MPAA





US Motion Picture Industry Employment Areas

(000s)

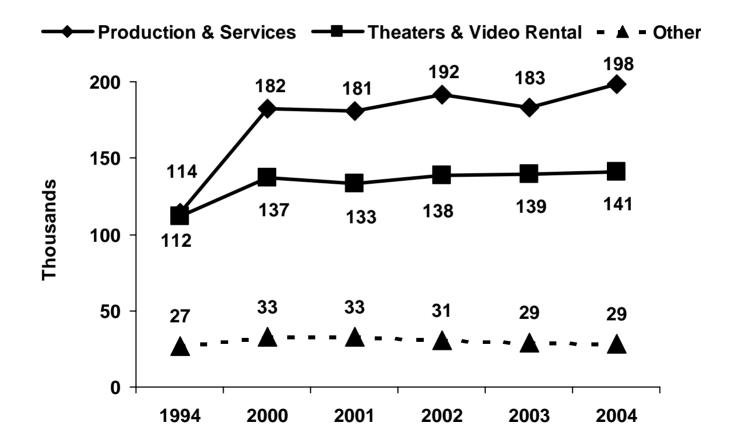
					% Ch	ange
Year	Production & Services	Theaters and Video Tape Rental	Other	Total	Yearly	2004 vs.
2004 (p)	198.3	141.0	28.6	367.9	4.9%	
2003	183.1	139.2	29.4	350.6	(2.8)	4.9%
2002	191.7	138.4	30.6	360.7	4.0	2.0
2001	180.9	133.2	32.6	346.7	(1.4)	6.1
2000	182.1	136.9	32.6	351.6	0.9	4.6
1999	182.5	133.2	32.9	348.6	2.9	5.5
1998	172.0	135.0	31.7	338.7	4.9	8.6
1997	159.6	131.2	32.2	323.0	5.6	13.9
1996	149.8	122.2	33.9	305.9	7.8	20.3
1995	135.2	117.1	31.4	283.7	12.0	29.7

Source: Bureau of Labor Statistics

MPA Worldwide Market Research

(p) preliminary estimate

Motion Picture Industry Employment Areas



Source: Bureau of Labor Statistics

*All figures have been updated to represent Bureau of Labor Statistics NAICS reclassification.



VCR Penetration in US TV Households

	TV Households	VCR Households	% Change VCR HHs		VCR Penetration Rate
Year	(MM)	(MM)	Prev. Period	2004 vs.	(% TV HHs)
2004	109.6	98.9	0.5%	-	90.2%
2003	108.4	98.4	0.8	0.5%	90.8
2002	106.7	97.6	1.5	0.5	91.5
2001	105.5	96.2	9.2	1.3	91.2
2000	102.2	88.1	21.0	2.8	86.2
1994	94.2	72.8	11.4	2.8	77.3
1990	93.1	65.4	335.7	35.8	70.2
1984	85.3	15.0	710.8	51.3	17.6
1980	78.0	1.9	-	5,243.8	2.4

Source: Nielsen Media Research



Sales of Home Entertainment to US Dealers*

			Units in MM						
		Rental	Sell -Through	Total	% of C	hange			
VHS	Year	Cassettes	Cassettes	Cassettes	Prev. Year	2004 vs.			
	2004	33.0	115.7	148.7	-49.4%	-			
	2003	47.5	240.2	293.6	(39.0)	-49.4%			
	2002	73.6	407.4	481.0	(23.1)	(69.1)			
	2001	86.2	539.6	625.8	(5.8)	(76.2)			
	2000	99.4	565.0	664.4		(77.6)			

		Units in MM				
		Rental	Sell -Through	Total	% of Ch	ange
DVD	Year	DVDs	DVDs	DVDs	Prev. Year	2004 vs.
	2004	149.1	1,313.1	1,462.2	33.3%	-
	2003	111.8	985.0	1,096.8	50.3	33.3%
	2002	79.1	650.5	729.6	88.5	100.4
	2001	37.1	350.0	387.1	105.6	277.7
	2000	13.9	174.4	188.3		676.5

Source: Adams Media Research

*Historical figures have been updated by source



2004 Top 20 Home Entertainment Titles

by Unit Sales*

Rank	Title	Distributor	Box Office (USD MM)	Units Sold (MM)
			, ,	. /
1	Shrek 2	DreamWorks	\$436.7	22.22
2	Lord of the Rings: Return of the King	New Line	377.0	17.29
3	The Passion of the Christ	Fox	370.3	12.67
4	Harry Potter: Prisoner of Azkaban	Warner Bros.	249.4	12.29
5	Spider-Man 2	Sony	373.4	11.08
6	The Lion King 1-1/2	BV/Disney	DTV**	9.16
7	Elf	New Line	173.4	8.92
8	Brother Bear	BV/Disney	85.3	8.46
9	The Day After Tomorrow	Fox	186.7	6.70
10	Star Wars Trilogy	Fox	N/A	6.20
11	The Matrix Revolutions	Warner Bros.	139.3	5.78
12	Kill Bill Vol.1	BV/Miramax	70.1	5.66
13	Cheaper by the Dozen	Fox	138.6	5.59
14	American Wedding	Universal	104.4	5.49
15	The Bourne Supremacy	Universal	176.0	5.28
16	The Last Samurai	Warner Bros.	111.1	5.22
17	Shrek	DreamWorks	267.7	5.16
18	Aladdin - Special Edition	BV/Disney	271.0	5.03
19	Dr. Seuss' The Cat in the Hat	Universal	100.4	4.91
20	Princess Diaries 2: Royal Engagement	BV/Disney	95.1	4.60

Source: Home Media Retailing

* includes both DVD and VHS

** DTV = Direct to Video



DVD Penetration in US TV Households

	TV	DVD	DVD Penetration	DVD	% Cha	nge
	Households	Households	Rate	Households		
Year	(MM)	(MM)	(% TV HHs)	(MM)	Prev. Period	2004 vs.
2004	109.6	65.4	59.7%	65.4	40.1%	-
2003	108.4	46.7	43.1	46.7	20.3	40.1%
2002	106.7	38.8	36.4	38.8	56.5	68.6
2001	105.2	24.8	23.6	24.8	90.8	163.8
2000	102.2	13.0	12.7	13.0	-	403.3

Source: Nielsen Media Research, Adams Media Research

DVD Statistics

.

	2000	2001	2002	2003	2004
DVD Players Shipped to Dealers (in thousands)	8,499	12,706	17,090	21,994	20,000
Installed Consumer Base (in thousands)	14,700	31,400	56,500	90,187	127,313
Average DVD Player Price (in USD)*	\$204	\$153	\$136	\$103	\$90
DVD Software Units Shipped to Dealers ¹ (in MM)	182	364	685	1,023	1,518
Titles Available on DVD ²	8,500	13,000	20,000	29,000	40,000

¹ Includes Sell-Through and Rental DVD
 ² Titles available on DVD include movies and music videos

* 2002-2003 price revised per source

Source: CEA, Digital Entertainment Group, NPD Group



Home Video

34

DVD Blover Shipmonte	Month	2003	2004	Change
<u>DVD Player Shipments</u> to Retailers	January	797,058	1,111,285	39.4%
	February	743,488	919,295	23.6
	March	1,613,649	1,545,112	(4.2)
	April	1,272,337	1,161,857	(8.7)
	Мау	1,332,897	1,369,035	2.7
	June	2,100,432	1,388,971	(33.9)
	July	999,508	1,314,934	31.6
	August	1,436,878	1,231,961	(14.3)
	September	2,496,497	3,257,574	30.5
	October	2,491,871	2,322,691	(6.8)
	November	3,682,691	2,723,920	(26.0)
	December	3,027,083	1,653,278	(45.4)
	Total	21,994,389	19,999,913	-9.1%

Source: Consumer Electronics Association

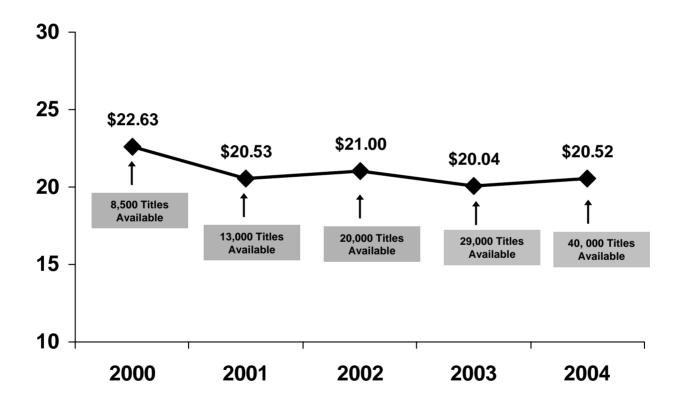
DVD Player Sales to US Consumers

DVD Titles Available

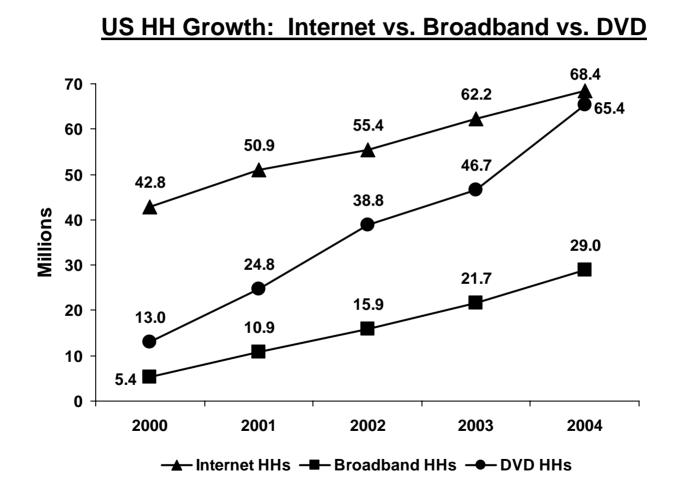
	DVD Players	Yearly	2004	Titles	Yearly	2004
Year	(000's)	Change	Versus	Available	Change	Versus
2004	37,000	9.8%		40,000	37.9%	
2003	33,700	34.3	9.8%	29,000	45.0	37.9%
2002	25,100	50.3	47.4	20,000	53.8	100.0
2001	16,700	68.7	121.6	13,000	52.9	207.7
2000	9,900	178.9	273.7	8,500	70.0	370.6
1999	3,550	273.7	942.3	5,000	233.3	700.0
1998	950		3,794.7	1,500		2,566.7

Source: DVD Report/Phillips Business Information, Digital Entertainment Group

US Average Price per DVD Title



Source: Digital Entertainment Group



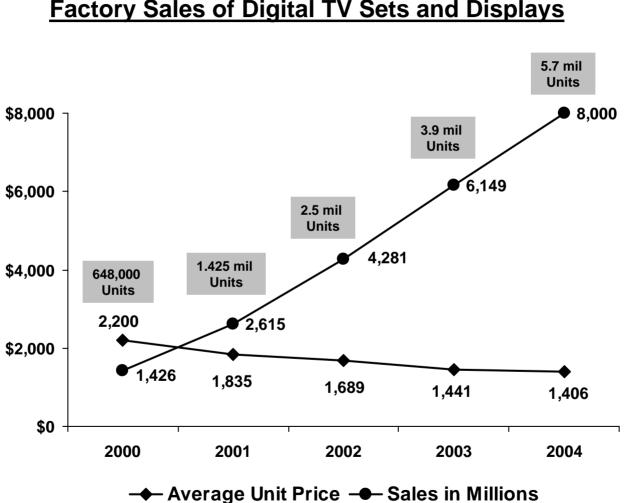
Source: IDC, Nielsen Media Research, Adams Media Research

Television Households

Year	Total Households (MM)	TV Households (MM)	TV Penetration Rate (% Total HHs)
2004	111.3	109.6	98.4%
2003	110.3	108.4	98.3
2002	109.3	106.7	97.6
2001	108.2	105.5	97.5
2000	104.7	102.2	97.6
1995	98.9	95.4	96.5
1990	93.3	93.1	99.8
1985	92.8	86.1	92.8

Source: Nielsen Media Research, Census Bureau

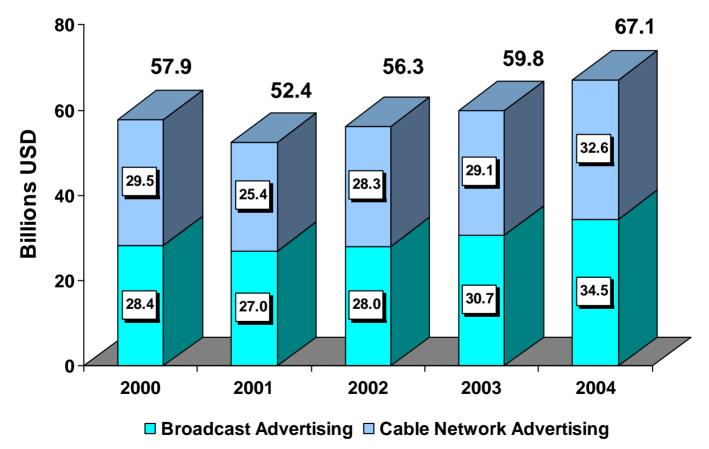




Factory Sales of Digital TV Sets and Displays

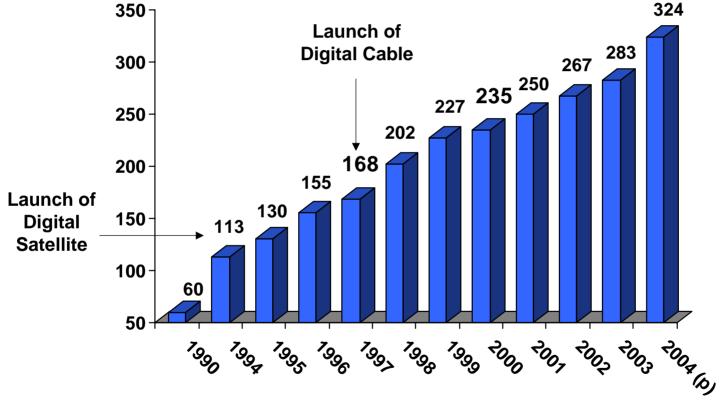
Source: Consumer Electronics Association

Television Advertising Expenditures



Source: PriceWaterhouseCoopers

Number of Cable and Satellite Channels



- 372% increase in cable and satellite channels since 1990
- 25% increase in cable since 1999

Source: Screen Digest

(p) preliminary estimate



Basic Cable Households *

	TV Households	Basic Cable Households	_	sic Cable HHs	Basic Cable Penetration Rate
Year	(MM)	(MM)	Prev. Year	2004 vs.	(% TV HHs)
2004	109.6	73.9	0.1%	-	67.5%
2003	108.4	73.9	2.2	0.1%	68.1
2002	106.7	72.2	(1.3)	2.3%	67.7
2001	105.5	73.2	5.3	1.0	69.4
2000	102.2	69.5	10.8	6.4	68.0
1995	95.4	62.7	14.2	17.9	65.7
1990	93.1	54.9	37.9	34.7	59.0
1985	86.1	39.8	126.1	85.8	46.2
1980	78.0	17.6	-	320.1	22.6

* Refers to wired cable households with basic cable

Source: Nielsen Media Research



Television

43

According to the FCC, as of January 2004, the average subscriber paid \$45³²/month for expanded basic cable for a 5.4% increase from the previous year. An additional \$16⁰⁵/month was paid to add digital tier, an increase of 5.6% since 2003.

	TV Households	Pay Cable Households	•	ay Cable HHs	Pay Cable Penetration Rate	
Year	(in MM)	(in MM)	Prev. Year	2004 vs.	(% TV HHs)	
2004	109.6	35.1	-12.2%	-	32.0%	
2003	108.4	40.0	16.3	-12.2%	36.9	
2002	106.7	34.4	0.9	2.1%	32.2	
2001	105.5	34.1	1.2	3.0	32.3	
2000	102.2	33.7	10.9	4.2	33.0	
1995	95.4	30.4	-	15.5	31.9	
1990	93.1	27.0	-	30.1	29.0	
1985	86.1	22.8	-	54.0	26.5	

Pay Cable Households *

* Refers to wired cable households subscribing to premium channels.

Source: Nielsen Media Research, FCC



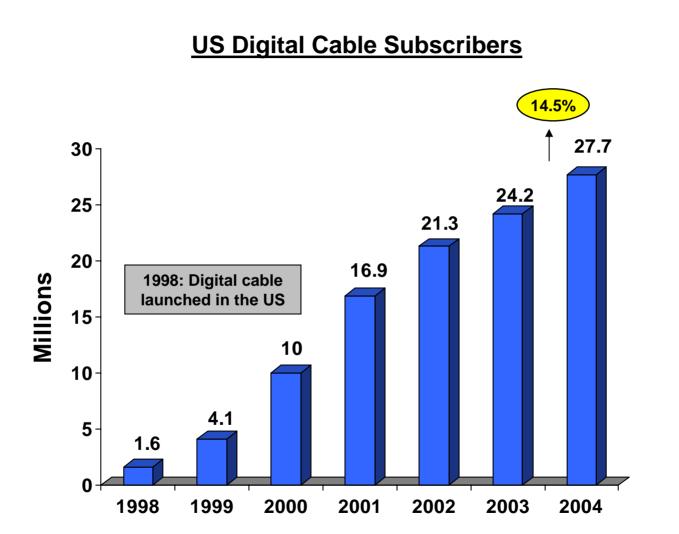
US Addressable Cable Households *

	Addressable Households	% Char	nge
Year	(in MM)**	Prev. Period	2004 vs.
2004	36.8	2.2%	-
2003	36.0	2.0	2.2%
2002	35.3	10.3	4.2
2001	32.0	(14.7)	15.0
2000	37.5	-	(1.9)

*Cable homes which have set-top boxes (usually for pay-per-view purposes) that can be tracked to an exact location in the home.

** 2004 figure is preliminary Source: Kagan Media Money





Source: Adams Media Research

Satellite Households

	Satellite	% Change		
	Households			
Year	(MM)	Prev. Period	2004 vs.	
2004	22.2	14.6%	-	
2003	19.4	10.2	14.6%	
2002	17.6	36.4	26.3%	
2001	12.9	34.4	72.3	
2000	9.6	15.7	131.5	
1998	8.3	29.7	167.8	
1997	6.4	45.5	247.3	
1996	4.4	33.3	405.1	
1995	3.3	-	573.5	

Source: Nielsen Media Research





Television

According to Adams Media Research, the average VOD price was \$3 ⁸⁷ in 2004.			חר	· · · · ·	households reached useholds, according e Magazine.
		<u>v(</u>	<u>DD</u>		
	TV Households	VOD Households*	VOD P	enetration	VOD Consumer
Year	(in MM)	(in MM)	(in MM) Rate (9		Spending (MM)
2004	109.6	16.9	1	5.4%	\$337.2
2003	108.4	9.5	9.5		202.4
2002	106.7	6.0	6.0		122.2
2001	105.5	2.5		2.4	28.6
2000	102.2	0.4		0.4	9.8
1999	100.8	0.0		0.0	0.8

*Historical figures have been updated by source

VOD = Video on Demand; An advanced pay-per-view programming service which enables viewers to order and watch movies on demand and to pause, rewind or fast-forward them.

Source: Nielsen Media Research, Adams Media Research, Video Store Magazine





PC Households

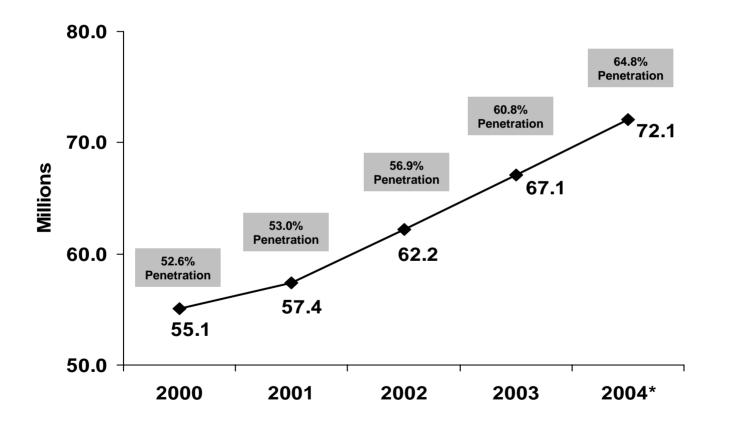
Year	PC Households (in MM)	% Change 2004 vs.	PC Penetration Rate (% of Total US HHs)
2004*	72.1	-	64.8%
2003	67.1	7.5%	60.8
2002	62.2	15.9	56.9
2001	57.4	25.6	53.0
2000	55.1	30.9	52.6

*Preliminary

Source: US Census Bureau, IDC



US PC Households



Source: US Census Bureau, IDC

*Preliminary

49

Number of Households with Internet Access

Year	Internet Households (in MM)	% Change 2004 vs.	% of PC HHs	% of Total US HHs
2004*	68.4	-	94.9%	61.4%
2003	62.2	10.0%	86.3	56.4
2002	55.4	23.5	76.8	50.7
2001	50.9	34.4	70.6	47.0
2000	42.8	59.8	59.4	40.9

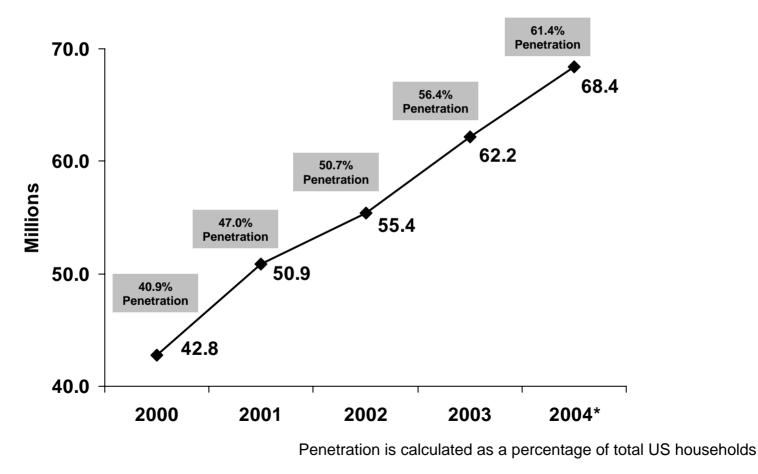
Source: US Census Bureau, IDC

*Preliminary





US Internet Households



Source: US Census Bureau, IDC

*Preliminary





Number of Households with Broadband Internet Access

Year	Broadband Households (in MM)	% Change 2004 vs.	% of Internet HHs	% of Total US HHs
2004*	29.0	-	42.4%	26.0%
2003	21.7	33.6%	34.9	19.7
2002	15.9	82.4	28.7	14.5
2001	10.9	166.1	21.4	10.1
2000	5.4	437.0	12.6	5.2

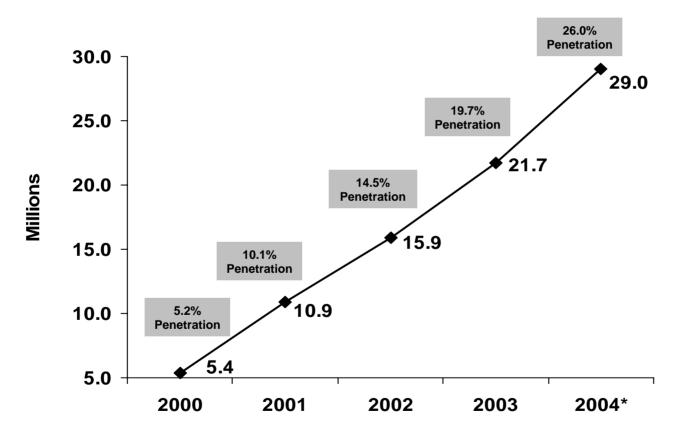
Source: US Census Bureau, IDC

*Preliminary

52



Number of Households with Broadband Internet Access



Penetration is calculated as a percentage of total US households

Source: US Census Bureau, IDC

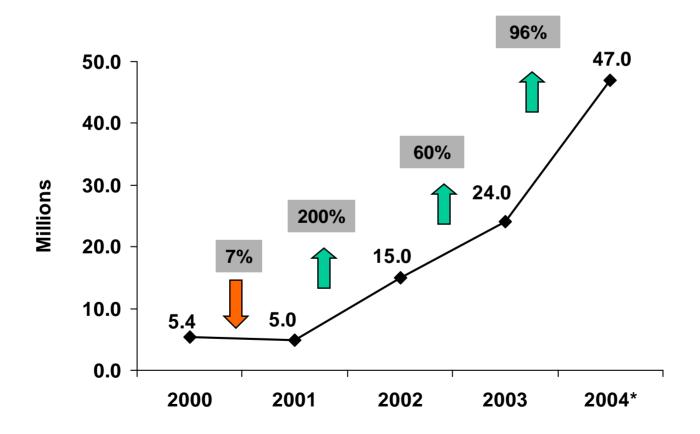
MPA Worldwide Market Research

*Preliminary

53

Technology

Number of US Mobile Internet Users



Source: IDC MPA Worldwide Market Research *Preliminary



Media Consumption based on Hours per Person*						<u>son*</u>	
						% CI	hange
	2000	2001	2002	2003	2004p	03-04	00-04p
Filmed Entertainment							
Cable & Satellite TV	769	843	918	975	1,010	3.6%	31.3%
Broadcast TV	866	833	787	769	782	-0.6	-8.4
Consumer Internet	107	139	158	176	189	7.4	76.6
Home Video ¹	51	56	65	70	78	11.4	52.9
Box Office	12	13	14	13	13	0.0	8.3
Interactive TV ²	2	2	2	2	3	50.0	50.0
Subtotal	1,807	1,886	1,944	2,005	2,075	3.5%	14.8%
Other Entertainment							
Broadcast & Satellite Radio	943	955	990	1,002	1,035	3.3%	9.8%
Recorded Music	258	229	200	184	180	-4.2	-19.4
Daily Newspapers	180	177	175	171	169	-1.1	-5.4
Consumer Magazines	135	127	125	121	118	-1.7	-6.4
Consumer Books	109	106	109	108	107	-1.8	-10.8
Video Games	59	60	64	69	71	2.9	20.3
Subtotal	1,684	1,654	1,663	1,655	1,680	1.5%	-0.2%
Total	3,491	3,540	3,607	3,660	3,755	2.6%	7.6%

* Figures revised by source

Source: Veronis Suhler Stevenson

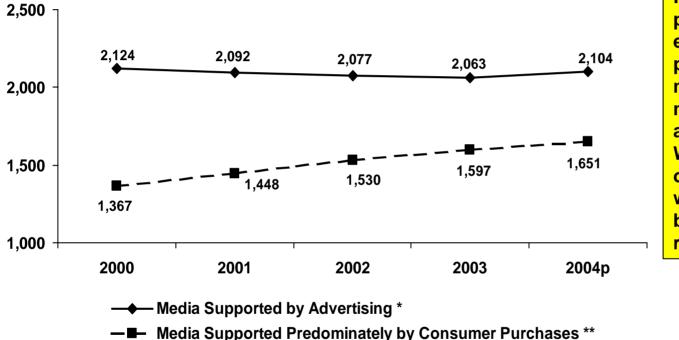
MPA Worldwide Market Research

¹ Includes playback of prerecorded VHS cassettes and DVDs only

² Video-on-Demand only

(55)

Media Consumption based on Hours per Person per Year¹



Following trends in previous years, it is estimated that the average person will spend the majority of their time with media supported by advertising (56%) in 2004. Within this category, 49% of the hours consumed will be spent listening to broadcast & satellite radio.

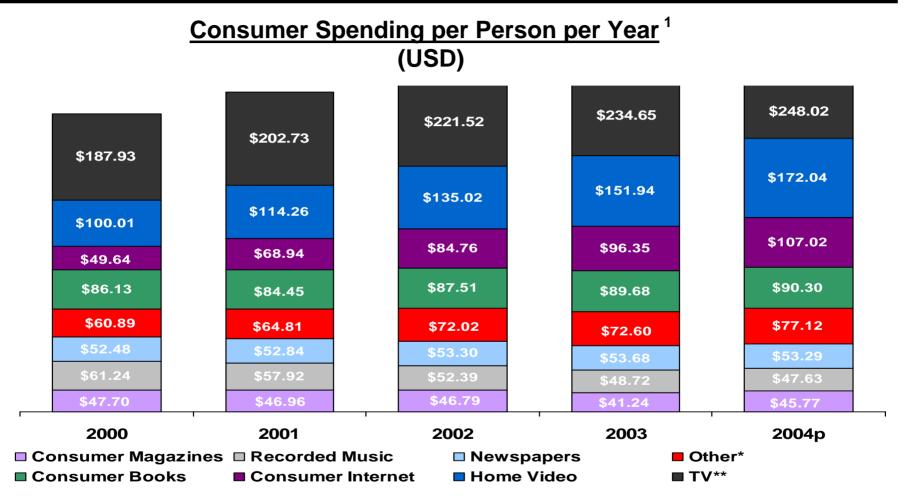
¹ Figures revised by source

56

* Broadcast television, broadcast & satellite radio, daily newspapers, consumer magazines

** Cable & satellite television, box office, home video, interactive television, recorded music, video games, consumer Internet, consumer books

Source: Veronis Suhler Stevenson



* Other includes: Box Office, Video Games & Interactive TV

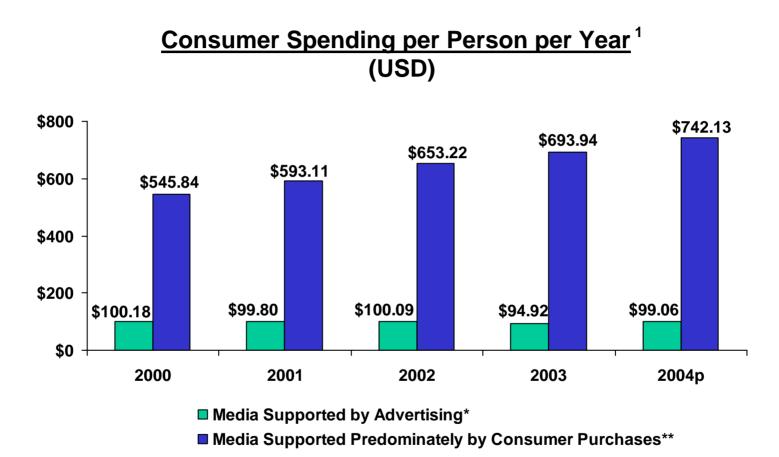
** TV includes: Cable & Satellite TV (Basic & Premium services)

Source: Veronis Suhler Stevenson

MPA Worldwide Market Research

¹ Figures revised by source

57



* Daily newspapers, consumer magazines

** Cable & satellite television, box office, home video, interactive television, recorded music,

video games, consumer Internet, consumer books

Source: Veronis Suhler Stevenson

MPA Worldwide Market Research

¹ Figures revised by source

